

## Konferenzprogramm / Conference Program

# G-Forum *Jahreskonferenz 2022*

21. – 23. September 2022 / September 21<sup>st</sup> – 23<sup>rd</sup> 2022  
Technische Universität Dresden / Technical University Dresden (Germany)

**25. Interdisziplinäre Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand**  
**25<sup>th</sup> Annual Interdisciplinary Conference on Entrepreneurship, Innovation and SMEs**

„Wandel im Entrepreneurship - Chancen und Risiken / Strukturen und Strategien“  
"Change in Entrepreneurship - Opportunities and Risks / Structures and Strategies"



### Keynote Speech I

Entwicklung der Entrepreneurship-Forschung: Erfahrungen aus 25 G-Foren

Prof. Dr. Andreas Pinkwart

Minister für Wirtschaft, Innovation, Digitalisierung und Energie  
des Landes Nordrhein-Westfalen (a.D.)

### Keynote Speech II

Zukunftsthemen der Entrepreneurship-Forschung angesichts von Grand Challenges

Prof. Dr. Barbara Kump

Universität Twente (Niederlande)



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**Wir danken den folgenden Partnern herzlich für ihre Unterstützung des 25. G-Forums:  
We would like to thank the following partners for their friendly support of the 25<sup>th</sup> G-Forum:**

**Partner**

**DZET – DRESDNER ZENTRUM FÜR  
ENTREPRENEURSHIP UND TRANSFER E.V.**



Karl Schlecht  
Stiftung

Stiftung für die Wissenschaft



## Grußwort des Tagungspräsidenten

Herzlich Willkommen beim G-Forum in Dresden!



Es freut mich sehr, dass wir die 25. Interdisziplinäre Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand (Forum Gründungsforschung, „G-Forum“) an der Technischen Universität Dresden ausrichten und Sie in Dresden begrüßen dürfen.

Wie in diesen Zeiten üblich, hat dies eine einigermaßen bewegte Geschichte: Wir wollten die Konferenz nicht erst 2022 in Dresden veranstalten und haben lange Zeit gebangt, ob, wann und wie stark uns die Pandemie einen Strich durch die Rechnung machen würde. Wir hoffen, nun eine relativ normale Veranstaltung bieten zu können.

Wir treffen uns in der Landeshauptstadt Dresden, die als eine der ökonomisch dynamischsten Regionen Deutschlands gilt. In Dresden spielen Informationstechnik und Mikroelektronik eine große Rolle. Entgegen mancher ungünstiger Entwicklung der jüngeren Vergangenheit sind mindestens alle auf Innovationen und Spitzentechnologien ausgerichteten Teile der Landeshauptstadt absolut welfaffen – nach meiner Beobachtung aber doch mehr als „nur“ diese Teile. Deutlich zu beobachten ist das natürlich an den Hochschulen und den sehr zahlreichen außeruniversitären Forschungseinrichtungen. Auch der Eröffnungsredner und Absolvent unserer Fakultät Wirtschaftswissenschaften, Oberbürgermeister Dirk Hilbert, und seine Frau Su Yeon Hilbert, eine Mezzosopranistin, verkörpern dies deutlich.

Örtlich erleben können Sie während der Konferenz die Technische Universität Dresden, die im Rahmen der Exzellenzinitiative gefördert wird und mit einer Studierendenzahl von ca. 30.600 nicht ganz klein ist. Sie verfügt über einen teilweise altehrwürdigen Campus, in den gleichzeitig zahlreiche neue Gebäude integriert sind, wie z.B. das Hörsaalzentrum als konkreter Konferenzort. Wer am Vorabend schon dabei ist, kann das Deutsche Hygiene-Museum kennenlernen, eine Stiftung und außeruniversitäre Forschungseinrichtung, die 1912 vom Unternehmer und Odol-Fabrikanten Lingner gegründet wurde. Die Galaveranstaltung findet im „Kraftwerk Mitte“ statt, einem ehemaligen Heizkraftwerk, das ab 1838 in einer sehr zentralen Lage entstanden ist, die man heute mit Sicherheit nicht mehr als Kraftwerk widmen würde, aber immerhin erhalten und einer kreativeren Nachnutzung zugeführt hat.

Als Leitthema haben wir gewählt:

### **„Wandel im Entrepreneurship – Chancen und Risiken / Strukturen und Strategien“**

Das Leitthema repräsentiert einerseits unsere Zeit und schaut in die Zukunft. Andererseits blickt das Leitthema auch stolz darauf zurück, dass es sich um das 25. G-Forum handelt und somit auch Zeit für eine innehaltende Bewertung ist. Die beiden Keynote-Vorträge werden dies reflektieren.

Mein besonderer Dank gilt dem Vorstand und dem Geschäftsführer des FGF – Förderkreis Gründungs-Forschung e.V. und dem Gutachterboard der Konferenz, das die Einreichungen professionell und balanciert bewertet hat sowie allen Unterstützerinnen und Unterstützern. Die Konferenz fußt auf der Mitwirkung zahlreicher Menschen und Einrichtungen innerhalb und außerhalb der Universität, z. B. durch studentische Hilfskräfte, akademisches Personal, die Universitätsverwaltung etc. Danke!!

Ich wünsche allen Teilnehmerinnen und Teilnehmern eine menschlich und akademisch inspirierende und gewinnbringende Zeit in Dresden mit viel Austausch und einen möglichst großen und dauerhaften Zuwachs des eigenen Netzwerks.

Mit freundlichem Gruß

Michael Schefczyk

## Welcome of the Conference Chair

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Welcome to the G-Forum in Dresden!



I am glad that we are organizing the 25th Interdisciplinary Annual Conference on Entrepreneurship, Innovation and SMEs (“G-Forum”, based on the German acronym for research on founding “Gründung”) at Technische Universität Dresden and that we can welcome you to Dresden.

As is usual in these times, this has a somewhat volatile history: We did not intend to hold the conference in Dresden as late as 2022 and for a long time, we feared whether, when, and to what extent the pandemic would thwart our plans. We hope to be able to offer a relatively normal event.

We meet in Dresden which is the state capital of Saxony and which is one of the most economically dynamic regions in Germany. Information technology and microelectronics play a significant role in Dresden. Contrary to unfavorable developments in the recent past, at least all parts of the state capital involved in innovation and cutting-edge technologies are cosmopolitan - but in my observation, more than "just" these parts. Cosmopolitanism is quite evident at the universities and the numerous non-university research institutions. The opening speaker and graduate of our Faculty of Economics, Mayor Dirk Hilbert, and his wife Su Yeon Hilbert, a mezzo-soprano, embody this.

During the conference, you can experience the Technische Universität Dresden. Our university is funded partly by the Excellence Initiative. It is not very small, with around 30,600 students. It has a partially venerable campus, integrating numerous new buildings, such as the lecture hall center as a specific conference location. On the evening before the first conference day, participants can get to know the German Hygiene Museum, a foundation and non-university research facility founded in 1912 by the entrepreneur and Odol manufacturer Lingner. The gala event takes place in the “Kraftwerk Mitte”, a former combined heat and power plant built in a very central location from 1838, which would certainly no longer be used as a power plant today, but which has at least been preserved and put to a more creative use.

We chose the following as our main topic:

### **„Change in Entrepreneurship - Opportunities and Risks / Structures and Strategies“**

On the one hand, the theme represents our time and looks to the future. On the other hand, the main topic also proudly looks back on the fact that this is the 25th G-Forum and that it is also time for a pause in evaluation. The two keynote lectures will reflect this.

I would like to thank the board and the managing director of FGF – Förderkreis Gründungs-Forschung e.V. and the reviewers for evaluating submissions in a professional and balanced manner. In addition, I would like to thank all supporters. The conference rests upon the participation of numerous people and institutions inside and outside the university, e.g. by student assistants, academic staff, the university administration, etc. Thank you!!

I wish all participants a personally and academically inspiring and profitable time in Dresden with lots of exchange and substantial and lasting growth in their network.

Sincerely,

Michael Schefczyk

## Programmübersicht / Agenda

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### Mittwoch / Wednesday, September 21<sup>st</sup>

- 14.00 – 18.00 FGF Doktorandenkolloquium / FGF Doctoral Consortium  
18.15 – 19.30 FGF Mitgliederversammlung / FGF Meeting of Members  
ab 19.30 Get Together, museumsKÜCHE im Deutschen Hygiene-Museum Dresden  
(Selbstzahler, not included in the conference fee)

### Donnerstag / Thursday, September 22<sup>nd</sup>

- 08.00 – 09.00 Registrierung und Kaffee / Registration and Coffee  
09.00 – 10.15 Eröffnungsplenum / Plenary Session  
10.15 – 10.45 Kaffeepause / Coffee Break  
10.45 – 12.15 Parallel Sessions 1-7  
12.15 – 13.30 Mittagessen / Lunch Break  
13.30 – 14.30 Plenum Podiumsdiskussion / Panel discussion  
14.30 – 16.00 Parallel Sessions 8-14  
16.00 – 16.30 Session 15 Posterpräsentation mit Kaffeepause  
Poster Presentation with Coffee Break  
16.30 – 17.30 Parallel Sessions 16-22  
17.30 – 18.30 Parallel Sessions 23-29  
ab 19.30 Gesellschaftsabend / Conference Dinner (Stromwerk Kraftwerk Mitte)

### Freitag / Friday, September 23<sup>rd</sup>

- 08.30 – 09.00 Registrierung und Kaffee / Registration and Coffee  
09.00 – 10.30 Parallel Sessions 30-36  
10.30 – 11.00 Session 37 Posterpräsentation mit Kaffeepause  
Poster Presentation with Coffee Break  
11.00 – 12.30 Parallel Sessions 38-44  
12.30 – 13.45 Mittagessen / Lunch Break  
13.45 – 15.15 Parallel Sessions 45-51  
15.15 – 15.30 Verabschiedung / Good-bye  
15.30 Konferenzende / End of Conference



**Mittwoch / Wednesday, September 21<sup>st</sup>**

**TU Dresden / HSZ Hörsaalzentrum, Bergstr. 64, 01069 Dresden (Raum 304)**

**14.00 – 18:00**

**FGF Doktorandenkolloquium / FGF Doctoral Consortium**

**TU Dresden / HSZ Hörsaalzentrum, Bergstr. 64, 01069 Dresden (Raum 304)**

**18.15 – 19.30**

**FGF Mitgliederversammlung / FGF Meeting of Members**

**museumsKÜCHE im Deutschen Hygiene-Museum,**

**Lingnerplatz 1, 01069 Dresden**

**ab / from 19.30**

**Gemütliches Zusammensein / Get Together**

**(Selbstzahler / not included in the conference fee)**

Donnerstag / Thursday, September 22<sup>nd</sup>

**TU Dresden / HSZ Hörsaalzentrum, Bergstr. 64, 01069 Dresden (Audimax)**

**09.00 – 10.15:**  
**Eröffnungsplenum / Plenary Session**

**Begrüßung / Welcome**

**Prof. Ursula M. Staudinger**  
Rektorin der Technischen Universität Dresden

**Dirk Hilbert**  
Oberbürgermeister Dresden

**Prof. Dr. Andreas Kuckertz**  
FGF Präsident  
Universität Hohenheim, Lehrstuhl für Entrepreneurship

**Prof. Dr. Michael Schefczyk**  
Tagungspräsident  
Technische Universität Dresden, Lehrstuhl für Entrepreneurship und Innovation

**Keynote Speech I**

**Entwicklung der Entrepreneurship-Forschung: Erfahrungen aus 25 G-Foren**

**Prof. Dr. Andreas Pinkwart**  
Minister für Wirtschaft, Innovation, Digitalisierung und Energie  
des Landes Nordrhein-Westfalen (a.D.)

**Keynote Speech II**

**Zukunftsthemen der Entrepreneurship-Forschung angesichts von Grand Challenges**

**Prof. Dr. Barbara Kump**  
Universität Twente (Niederlande)

**10.15 – 10.45: Kaffeepause / Coffee Break**

Donnerstag / Thursday, September 22<sup>nd</sup>

10.45 – 12.15: Parallel Sessions 1-7

| Hörsaal/Lecture hall<br>401   | Hörsaal/Lecture hall<br>403   | Hörsaal/Lecture hall<br>405  | Raum/Room<br>304  | Raum/Room<br>101  | Raum/Room<br>103  | Raum/Room<br>105  |
|---|---|--|---|---|---|---|
| <b>Session 1<br/>Digitalization</b><br><br>Chair: Arndt Werner<br><br><i>Thomas Hipp</i><br>A link between entrepreneurship and information systems – How entrepreneurial behavior enables digitalization in young firms<br><br><i>Robert Lloyd, Dario Perdomo</i><br>Digital transformation of entrepreneurship: Leveraging social networks, prior knowledge, and personality traits to find relevant information for entrepreneurial ventures<br><br><i>Christian Schröder, Moonum Zehra, Christoph Stock, Arndt Werner</i><br>The impact of university cooperations on digitalization: Evidence from German small and medium sized enterprises | <b>Session 2<br/>Venture Capital</b><br><br>Chair: Alexandra Moritz<br><br><i>Lukas Reichenbach, Herbert Gillig</i><br>Characteristics and requirements of pre-seed investments in the venture capital industry<br><br><i>Anna Khoroshyllova, Carolin Bock, Dirk Schiereck</i><br>Value effects at lockup expiration in (tech) unicorn IPOs<br><br><i>Jörn Block, Lena Benz, Antonia Botsari, Helmut Kraemer-Eis, Frank Lang, Filip Mandys</i><br>Climate Issues in Portfolio Investment Decisions: A Comparison of Private Equity and Venture Capital<br><br><i>Jörn Block, Carlos Krause, Alexandra Moritz, Jeffrey S. Petty</i><br>How does venture debt influence the development of startup firms? A mixed-method study* | <b>Session 3<br/>Entrepreneurship Teams</b><br><br>Chair: Nicola Breugst<br><br><i>Marieke Funck, Benjamin Krebs, Slawa Tomin, Bernhard Wach</i><br>What the hack(athon)? An exploratory study about the dynamics of hackathons<br><br><i>Carmen Anna Elisa Baur, Rebecca Preller, Holger Patzelt, Nicola Breugst</i><br>Should we take route A or route B? How founding teams navigate contradictory feedback<br><br><i>Yasmine Yahyaoui, Steffen Farny, Eva A. Jakob, Holger Steinmetz</i><br>Coping approaches in entrepreneurial teams – Exploring entrepreneurial teams facing radical uncertainty* | <b>Session 4<br/>Entrepreneurship Strategy</b><br><br>Chair: Leif Brändle<br><br><i>Martina Pieperhoff, Dietmar Rößl</i><br>The network structure of cooperatives as a resilience factor in the post-COVID era<br><br><i>Philip Wollborn, Matthias Reindl, Thomas Ehrmann</i><br>Competitive behavior in the attention economy - The case of twitch streamers<br><br><i>Barbara Wolf, Monique Landberg</i><br>4D Looping: entrepreneurial life design as a strategy to manage change for high potentials<br><br><i>Emily Cox Pahnke, Michael Deane Howard, Toby Xianyu Li, Leif Brändle</i><br>Interdependence as a path to coopetition: Alliance formation between ventures* | <b>Session 5<br/>Determinants of Entrepreneurship</b><br><br>Chair: Diemo Urbig<br><br><i>Olivier Butkowski, Rosemarie Kay, Olga Suprinovič</i><br>Hybrid self-employment - An underestimated phenomenon?<br><br><i>Giuseppe Natale, Simon Hensellek, Manuel Wiesche</i><br>From data to theory: The use of the grounded theory methodology in entrepreneurship research<br><br><i>Alexandra Hofmockel, Vivien D. Procher, Diemo Urbig, Sandra Gottschalk</i><br>What drives an entrepreneur to remain in a paid job? – Explaining heterogeneity among hybrid entrepreneurs | <b>Session 6<br/>Women Entrepreneurship</b><br><br>Chair: Julia Kensbok<br><br><i>Rossitza Ivanova</i><br>Hoffnungen, Ängste und Bedürfnisse von Unternehmerinnen - Wie können Gründerinnen-Initiativen diese angehen? Eine Effektivitätsanalyse staatlicher Gründerinnen-Initiativen in Deutschland mit dem Ziel eines wissenschaftlich fundierten Handlungsfadens.<br><br><i>Diana Häusler, Stefanie Schiemenz</i><br>Geschlechterpräferenzen bei der familieninternen Unternehmensübergabe<br><br><i>Elfi Lange, Karina Sopp</i><br>Women's fault? Investigating the demand behaviour of founders and their access to venture capital<br><br><i>Nadine Albrecht, Sonja Kristin Franzke, Matthias Baum, Rodrigo Isidor</i><br>It's a (Mis-)match: Female entrepreneurs' social media communication and recipients' perceptions<br><br><i>Dinah Gutermuth, Julia Kensbok</i><br>It's (not) a match! How updating stereotypes about entrepreneurs can change women's self-perceived fit with entrepreneurship | <b>Session 7<br/>Entrepreneurial Culture</b><br><br>Chair: Lorenz Höppl<br><br><i>Lisa Schrewendiges, Corinna Schmidt, Steffen Strese</i><br>I am right! – How fear of failure determines an entrepreneur's conflict<br><br><i>Rolf Sternberg, Christian Bergholz, Lennard Stolz</i><br>Entrepreneurship in Eastern and Western Germany: Does the socialist heritage hypothesis hold true for rural entrepreneurship?<br><br><i>Lorenz Höppl</i><br>Fake it till you make it: Unethical pro-organizational behavior (UPB) as a route to success for new ventures? |

\* = Award-Nominierung

12.15 – 13.30: Mittagessen / Lunch Break (Alte Mensa, Mommsenstraße 13, 01069 Dresden)

**Donnerstag / Thursday, September 22nd**

**TU Dresden / HSZ Hörsaalzentrum, Bergstr. 64, 01069 Dresden (Audimax)**

**13.30 – 14.30: Podiumsdiskussion / Panel discussion**

**Was erwarten Unternehmenspraxis, Politik und Gesellschaft  
von der Entrepreneurship-Forschung und was können  
Regionen zur Förderung hochschulinhaler Startups tun?**

**Podium:**

**Prof. Dr. Andreas Pinkwart**  
*Staatsminister a.D.*

**Prof. Dr. Barbara Kump**  
*Universität Twente (Niederlande)*

**Dr. Katrin Leonhardt**  
*Vorsitzende des Vorstands der Sächsischen Aufbaubank*

**Prof. Dr. Andreas Kuckertz**  
*Universität Hohenheim*

**Moderation**  
**Prof. Dr. Michael Schefczyk**  
*Technische Universität Dresden*

## Donnerstag / Thursday, September 22nd

14.30 – 16.00: Parallel Sessions 8-14

| Hörsaal/Lecture hall<br>401   | Hörsaal/Lecture hall<br>403   | Hörsaal/Lecture hall<br>405  | Raum/Room<br>304   | Raum/Room<br>101   | Raum/Room<br>103   | Raum/Room<br>105  |
|---|---|--|--|--|--|---|
| <b>Session 8</b><br><b>Family Business</b><br>FGF-Arbeitskreissitzung<br><br>Chair: Andreas Hack  | <b>Session 9</b><br><b>Business Angels</b><br><br>Chair: Christian Fisch  | <b>Session 10</b><br><b>Sustainable Entrepreneurship</b><br><br>Chair: Christine Blanka  | <b>Session 11</b><br><b>Entrepreneurship Process</b><br><br>Chair: Jens Schüler  | <b>Session 12</b><br><b>Minority/ Migrant/Refugee Entrepreneurship</b><br><br>Chair: Johannes Kleinhempel  | <b>Session 13</b><br><b>Gründungs- und Mittelstandsfinanzierung</b><br><br>Chair: Alexandra Moritz   | <b>Session 14</b><br><b>Praxis Track Wandel im Entrepreneurship</b><br><br>Chair: Florian Täube   |
| <i>André Pahnke,<br/>Susanne Schlepphorst,<br/>Nadine Schlömer-<br/>Laufen</i><br><br>Family business suc-<br>cessions between desire and<br>reality  | <i>Patrick Sven Gaßmann,<br/>Corinna Schmidt,<br/>Tessa Christina Flatten</i><br><br>Finding angels that give<br>wings: how angel-en-<br>trepreneur fit drives<br>venture success                                 | <i>Thomas Neumann</i><br>Impact of green entre-<br>preneurship on sus-<br>tainable development:<br>an ex-post empirical<br>analysis.<br><br><i>Jörn Block,<br/>Julian Bafera,<br/>Darius Lambrecht,<br/>Lena Benz, Tom Willeke</i><br>How to measure sus-<br>tainable innovation: A<br>comparison of patents<br>and trademarks | <i>Claire Mula, Nora Zybura,<br/>Thomas Hipp</i><br>Towards a scaling playbook -<br>How do high-tech ventures<br>transform during scaling?<br><br><i>Mirjam N. Streeb,<br/>Jörn Block, Gorgi Krlev</i><br>Market, social, or<br>both? Measuring social<br>innovation through<br>trademarks | <i>Helene Müller,<br/>Martina Pieperhoff</i><br>Unpacking the concept of ne-<br>cessity entrepreneurship: A<br>review and research agenda<br><br><i>Maximilian Scheu,<br/>Andreas Kuckertz</i><br>Explorers of the 21st Cen-<br>tury? A systematic literature<br>review of the scholarship on<br>international entrepreneurs<br>from developed economies | <i>Anne Becker-Mironici,<br/>Robin Bürger</i><br>Crowdfunding in der Wis-<br>senschaft mehr als (r)eine<br>Finanzierung? Eine Analyse<br>von drei Crowdfund-<br>Kampagnen in der Fraun-<br>hofer-Gesellschaft.                 | <i>Natalia Gorynia-Pfeffer,<br/>Armin Baharian,<br/>Florian Täube</i><br>Intrapreneurship – Analyse<br>des unternehmerischen<br>Handelns in Deutschland<br>innerhalb von Unterneh-<br>men   |
| <i>Anne Heider,<br/>Marcel Hüsbeck,<br/>Julian Grunewald</i><br><br>Family firm specific re-<br>source bundles as drivers<br>of resilience – An explor-<br>atory study on family firm<br>capital in times of crisis | <i>Julian Bafera,<br/>Simon Kleinert,<br/>Christina Günther,<br/>Christine Volkmann</i><br><br>Attracting business an-<br>gels: Does signaling<br>sustainability pay off<br>for commercial new<br>ventures?       | <br><br><i>Elisabeth Berger,<br/>Christine Blanka</i><br>Envisioning a research<br>agenda for the inter-<br>play of sustainability,<br>urban studies, and en-<br>trepreneurship apply-<br>ing design science   | <br><br><i>Sandra Atia,<br/>Matthias Menter,<br/>Silke Übelmesser</i><br>How does religion and the<br>religious context influence<br>refugee entrepreneurship? A<br>cross-cultural study   | <br><br><i>Johannes Kleinhempel,<br/>Mariko Klasing,<br/>Sjoerd Beugelsdijk</i><br>National culture and entre-<br>preneurship: Evidence from<br>second-generation immi-<br>grants*   | <i>Norman Bedtke,<br/>Robin Bürger,<br/>Iliyana Madina,<br/>Sebastian Haugk</i><br>Innovation durch Partizipa-<br>tion: Crowdsourcing als<br>partizipative Brücke zwi-<br>schen Wissenschaft, Wirt-<br>schaft und Gesellschaft | <i>Piet Kleeßen, Nils Högsdal,<br/>June Nardiello</i><br>Startup-Events - Zwischen<br>Spaß und strategischem<br>Imperativ. Der Einfluss von<br>Startup-Events auf das<br>Startup-Ökosystem  |
| <i>Julia Kensbok</i><br><br>I can do it on my own!<br>Why firstborn siblings<br>engage in less network-<br>ing and entrepreneurial<br>behavior in the face of<br>obstacles  | <i>Angela Altmeier,<br/>Christian Fisch</i><br><br>The relationship be-<br>tween business angels'<br>psychological attribu-<br>tes and investment<br>success: an empirical<br>investigation using<br>Twitter data |  | <br><br><i>Andreas Schunk, Jens Schüler,<br/>Matthias Baum</i><br>The dynamic emergence of team<br>entrepreneurial passion – A<br>closer look at team processes  |  | <i>Alexandra Moritz,<br/>Robin Bürger</i><br>Crowdsourcing Challenge –<br>Neue Impulse durch neue<br>Wege der Partizipation  | <i>Natalia Gorynia-Pfeffer,<br/>Julia Schauer,<br/>Florian Täube</i><br>Female Entrepreneurship<br>innerhalb der letzten 20<br>Jahre und der Einfluss der<br>Covid-19-Pandemie auf die<br>Gründungsaktivitäten von<br>Männern und Frauen. |

\* = Award-Nominierung

**Donnerstag / Thursday, September 22<sup>nd</sup>**

**Foyer HSZ Hörsaalzentrum**

**16.00 – 16.30**

**Session 15**

**Posterpräsentationen mit Kaffeepause / Poster Presentations with Coffee break**

1. Crossing the rubicon in entrepreneurship – Implementation intentions and the transition from motivation to volition  
*Michael Asenkerschbaumer, Andrea Greven)*  
**Implementation Intentions and Effectual Decision-Making – A vital combination in new venture creation** *Michael Asenkerschbaumer*  
**From opportunities to entrepreneurial action – Implementation intentions as missing link?**  
*Michael Asenkerschbaumer*
2. Building the boat, while sailing it: The influence of entrepreneurs' psychological resilience on effectual decision-making  
*Marvin Aundrup*  
**Appreciate the challenge: The impact of psychological resilience on entrepreneurial success via challenge appraisal**  
*Marvin Aundrup, Andrea Greven*
3. A holistic view on the stress development process in entrepreneurship.  
*Annika Menzel*  
**Does the venture suffer when the founder is stressed? Effects of entrepreneurs' perceived stress on the organization**  
*Annika Menzel*
4. Does everyone agree? Towards an understanding of hiring decisions in social entrepreneurial teams  
*Franziska Hillmer, Eva Jakob, Yasmine Yahyaoui, Mirko Hirschmann*
5. Innovation capabilities within companies – A study on the potential for employee-driven Innovations in lower Saxony's agricultural and food sector  
*Sophia Kollhoff, Jantje Halberstadt, Anna Burhorst*
6. More electric bosses, more effectual firms? How experiential diversity at the top management team level influences the effectual behavior of a firm  
*Patricia Guragata*
7. Lie or cry – Investigating the impact of a founder's network ties on her unethical behavior  
*Tobias Baum*
8. Conflict management and coping strategies of startup teams  
*Ann-Sophie Finner, Oresits Terzidis*
9. When one size doesn't fit all – Within group differences in the utilization of effectuation and causation behavior  
*Lea Loretta Löbel*  
**Taking the "average" out of the entrepreneur – Towards a psychographic taxonomy of founders**  
*Lea Loretta Löbel*  
**The different pathways to entrepreneurship – Towards an ontological and personality theoretical approach to venture emergence**  
*Lea Loretta Löbel*
10. The cognitive impact of political skill on behavioral patterns – Empirical evidence from entrepreneurial settings  
*Julian Kai Fischer*  
**Play your cards right – Managing entrepreneurial investor relations through political skill**  
*Julian Kai Fischer*
11. Agility and digital business model innovation – How CEOs' decision-making behavior matter in SMEs  
*Alena Glanz*  
**Alert and thus agile? The role of CEOs' entrepreneurial alertness for organizational agility of SMEs**  
*Alena Glanz*
12. Development of a machine learning supported classification scheme for green ventures  
*Hendrik Göthel*  
**The impact of green orientation and economic orientation signaling on investor syndicate composition**  
*Hendrik Göthel*

Donnerstag / Thursday, September 22<sup>nd</sup>

16.30 – 17.30: Parallel Sessions 16-22

| Hörsaal/Lecture hall<br>401  | Hörsaal/Lecture hall<br>403   | Hörsaal/Lecture hall<br>405   | Raum/Room<br>304   | Raum/Room<br>101   | Raum/Room<br>103  | Raum/Room<br>105  |
|--|---|---|--|--|---|---|
| <b>Session 16</b><br>Entrepreneurship Policy<br><br>Chair: Nikolaus Seitz  | <b>Session 17</b><br>Strategy<br><br>Chair: Orestis Terzidis  | <b>Session 18</b><br>Open Innovation<br><br>Chair: Peter M. Bican   | <b>Session 19</b><br>Digital Transformation<br><br>Chair: Beate Cesinger   | <b>Session 20</b><br>Sustainable Entrepreneurship<br><br>Chair: Thomas Neumann   | <b>Session 21</b><br>Intellectual Property / Patents<br><br>Chair: Christian Fisch  | <b>Session 22</b><br>Corporate Entrepreneurship / Intrapreneurship<br><br>Chair: Martin Wrobel  |
| <i>Martin Röder,<br/>Vivien Procher,<br/>Diemo Urbig</i><br><br>Not all innovations are alike: Who should receive grants?* | <i>Benjamin Kuehl</i><br>Dark triad CEO personality: Impact on financial performance<br><br><i>Ralph Henn,<br/>Christian Orlowski,<br/>Rahel Sophie Martjan,<br/>Orestis Terzidis</i><br>International entrepreneurship and resilient growth: A data-driven approach for early-stage startups | <i>Adrian Toroslu,<br/>Andrea M. Herrmann,<br/>Brita Schemmann,<br/>Maryse M.H. Chappin,<br/>Carolina Castaldi</i><br>Open innovation in nascent ventures: How does openness influence the speed of reaching critical milestones*<br><br><i>Carsten C. Guderian,<br/>Peter M. Bican,<br/>Ting Wang</i><br>Open innovation performance in SMEs: Strategic insights from patent analytics | <i>Giuliano Ciavarrella,<br/>Dennis Steininger</i><br>From private shareholder to digital co-entrepreneur: An ethnographic study of stakeholder engagement in cryptoeconomic networks<br><br><i>Sophie Petzolt,<br/>Anne Radunski,<br/>Daniel-Leonhard Fox,<br/>Katharina Hözlle</i><br>Using Twitter data as a proxy for trend detection and analysis of small and medium-sized enterprises in the digital transformation | <i>Louisa Desel,<br/>Denise Fischer-Kreer</i><br>Regenerative orientation as the new firm elixir? A systematic literature review and a glimpse into new research streams<br><br><i>Franziska Maassen,<br/>Constanze Chwallek</i><br>Cure or blessing? The effect of (non-financial) signals on sustainable venture's funding success | <i>Laurie Ciaramella,<br/>David Heller,<br/>Leo Leitzinger</i><br>Intellectual property as loan collateral<br><br><i>Jörn Block,<br/>Matthias Neuenkirch,<br/>Darius Lambrecht,<br/>Holger Steinmetz,<br/>Tom Willeke</i><br>The triangle of patents, trademarks and sales: A longitudinal panel VAR approach | <i>Anastasia Mihajlova,<br/>Christian Schultz,<br/>Christoph Rasche</i><br>The current state of corporate accelerators in Germany<br><br><i>Heike M. Hoelzner,<br/>Alexander T. Nicolai,<br/>Martin Wrobel</i><br>The power of images: Metaphors that drive start-up collaborations |

\* = Award-Nominierung

Donnerstag / Thursday, September 22<sup>nd</sup>

17.30 – 18.30: Parallel Sessions 23-29

| Hörsaal/Lecture hall<br>401   | Hörsaal/Lecture hall<br>403  | Hörsaal/Lecture hall<br>405   | Raum/Room<br>304   | Raum/Room<br>101  | Raum/Room<br>103   | Raum/Room<br>105  |
|---|--|---|--|---|--|---|
| Session 23<br>HR Management<br><br>Chair: Christoph Stöckmann   | Session 24<br>Entrepreneurship Education<br><br>Chair: Sarah Müller-Sägebrecht   | Session 25<br>Digitalization<br><br>Chair: Nikolaus Seitz   | Session 26<br>Sustainability in Family Firms<br><br>Chair: Maike Gerken  | Session 27<br>Entrepreneurship Policy<br><br>Chair: Dominik Burger  | Session 28<br>Entrepreneurship Culture<br><br>Chair: Andreas Kuckertz  | Session 29<br>Business Model<br><br>Chair: Matthias Raith   |
| <i>Ondřej Machek,<br/>Aleš Kubíček,<br/>Dominika Wach</i><br><br>Challenge and hindrance job demands in family firms: An empirical investigation<br><br><hr/> <i>Bryan Januchowski</i><br>Happy employee, happy company – Does employee satisfaction matter for start-up success? | <i>Julia Kirsch,<br/>Nicola Breugst,<br/>Harald Leibinger</i><br><br>Entrepreneurial team Learning: An inductive study<br><br><hr/> <i>Sarah Manthey,<br/>Christin Eckerle,<br/>Andreas Kleinn,<br/>Orestis Terzidis</i><br><br>Fuzzy front end of technology push innovation processes – Revising the status quo<br><br><hr/> <i>Florian Sägebrecht,<br/>Sarah Müller-Sägebrecht</i><br><br>Applying Ajzen's (1991) theory of planned behavior to explain the impact of youth entrepreneurship education on pupils' entrepreneurship intention in rural areas | <i>Andreas Schunk,<br/>Nicolas Drack,<br/>Matthias Baum</i><br><br>Entrepreneurial communication - A systematic literature review<br><br><hr/> <i>Simon Hensellek,<br/>Giuseppe Natale,<br/>Julius Maximilian de Groot</i><br><br>Digital prototyping: Scale development and validation<br><br><hr/> <i>Giuseppe Natale,<br/>Simon Hensellek,<br/>Omar Garcia Urdiales</i><br><br>Theoretical Implications of Low-Code Entrepreneurship<br><br><hr/> <i>Julian Schmidbaur,<br/>Annika Schweiker,<br/>Nikolaus Seitz</i><br><br>Retention of founders in acqui-hires – An empirical investigation of Facebook and Google | <i>Solvej Lorenzen,<br/>Holger Steinmetz, Jörn Block,<br/>Friederike Sophie Lux,<br/>Maike Gerken,<br/>Marcel Hülsbeck</i><br><br>How do family firms compare to non-family firms in their influence on environmental sustainability – A meta-analysis<br><br><hr/> <i>Johanna Schulze-Berge</i><br>Mastering the decarbonization journey - Why and how do family firms integrate CO2 emissions in their strategic decision-making process?<br><br><hr/> <i>Andrea Gerlitz,<br/>Maike Gerken,<br/>Marcel Hülsbeck</i><br><br>The role of family values and external triggers in the development of corporate sustainability strategies – A cross-sectional qualitative study | <i>Sophia Marie Braun,<br/>Patricia Cabero Tabia</i><br><br>Effectual laws? How institutional entrepreneurs shape lawmaking<br><br><hr/> <i>Dominik Burger</i><br>Looking for a hand or a handout? When and why do firms apply for innovation subsidies? Examining the impact of a global pandemic on the financial growth cycle<br><br><hr/> <i>Dominik Burger</i><br>Who applies for innovation subsidies? The link between founder personality and real options theory in governmental funding schemes | <i>Sönke Mestwerdt,<br/>Matthias Mrozewski,<br/>Christoph Seckler</i><br><br>The role of collective fear of failure in different stages of entrepreneurship - A cross-country examination<br><br><hr/> <i>Stefan Schulte-Holthaus,<br/>Andreas Kuckertz</i><br><br>How life context affects entrepreneurs' passion and performance | <i>Maximilian Tigges,<br/>Konstantin Remke,<br/>René Mauer</i><br><br>Towards a data-driven approach to sustainable economic development: The role of artificial intelligence and technology entrepreneurship in the circular economy<br><br><hr/> <i>Matthias Menter,<br/>Lutz Göcke,<br/>Christopher Zeeb</i><br><br>The more the merrier? Resource slack, its impact on business model innovation, and the role of dynamic capabilities* |
| *   | *  | *   | *  | *   | *  | *   |

\* = Award-Nominierung

Donnerstag / Thursday, September 22<sup>nd</sup>

***Stromwerk Kraftwerk Mitte 01067 Dresden***

***ab 19.30***

***Gesellschaftsabend / Conference Dinner***

***Best Paper Award Verleihung / Best Paper awarding Ceremony***

**Awards 2022**

Der FGF fördert die Forschung zu Entrepreneurship, Innovation und Mittelstand. Zu diesem Zweck lobt der FGF zusammen mit verschiedenen Partnern die folgenden Awards aus:

The FGF promotes research about entrepreneurship, innovation, family firms and SMEs. To do this, the FGF works together with various partners to award the following prizes:

**KSG Entrepreneurship Research Award 2022**

Die „Karl Schlecht Stiftung“ fördert anlässlich der 25. Interdisziplinären Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand (G-Forum 2022) Wissenschaftler aus dem Bereich Entrepreneurship und stiftet bereits zum 8. Mal den neu mit 4.000,- Euro dotierten „KSG Entrepreneurship Research Award“.



On the occasion of the 25th Interdisciplinary Annual Conference on Entrepreneurship, Innovation and SMEs (G-Forum 2022), the Karl Schlecht Foundation is supporting scientists from the field of entrepreneurship and is donating for the 8th time the "KSG Entrepreneurship Research Award", which is now endowed with 4,000 euros

**Entrepreneurship Research Newcomer Award 2022**

Die „Stiftung für die Wissenschaft“ der Sparkassen-Finanzgruppe fördert anlässlich der 25. Interdisziplinären Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand (G-Forum 2022) bereits zum 14. Mal den wissenschaftlichen Nachwuchs und stiftet den mit 1.000,- Euro dotierten „Entrepreneurship Research Newcomer Award 2022“.

Stiftung für die Wissenschaft



On the occasion of the 25th Interdisciplinary Annual Conference on Entrepreneurship, Innovation and SMEs

(G-Forum 2022), the "Stiftung für die Wissenschaft" is supporting young scientists for the 14th time and is donating the "Entrepreneurship Research Newcomer Award 2022", endowed with 1,000 euros.

Freitag / Friday, September 23<sup>rd</sup>

09.00 – 10.30: Parallel Sessions 30-36

| Hörsaal/Lecture hall<br>401   | Hörsaal/Lecture hall<br>403  | Hörsaal/Lecture hall<br>405   | Raum/Room<br>304   | Raum/Room<br>101  | Raum/Room<br>103  | Raum/Room<br>105   |
|---|--|---|--|---|---|--|
| <b>Session 30</b><br>Technology-Transfer<br>and -Management<br><br>Chair: Frank Fossen  | <b>Session 31</b><br>Financing and ICO<br><br>Chair: <i>Antonia Nörthemann</i>   | <b>Session 32</b><br>Social- and Sustainable<br>Entrepreneurship<br>FGF-Arbeitskreissitzung<br><br>Chair: Klaus Fichter,<br>Matthias Raith  | <b>Session 33</b><br>Digitalization<br><br>Chair:<br><i>Jacqueline Hüneke</i>  | <b>Session 34</b><br>Entrepreneurship<br>Ecosystems<br><br>Chair: <i>Harald Pechlaner</i>   | <b>Session 35</b><br>Family Business<br><br>Chair: <i>Bennet Schierstedt</i>  | <b>Session 36</b><br>Innovationsorientierte<br>Unternehmensführung<br>FGF-Arbeitskreissitzung<br><br>Chair: <i>Ronny Baierl</i>  |
| <i>Martin Schmickler</i><br>Disruptive vision: Operationalization of a novel managerial impression management tactic signaling the disruptiveness of innovations      | <i>Tim Tegeder,</i><br><i>Corinna Schmidt,</i><br><i>Steffen Strese</i><br>Who is going the SPAC way?<br>The influence of TMT quality on SPAC likelihood<br><br><i>Anna Khoroshyllova,</i><br><i>Carolin Bock</i><br>Influence of founder team characteristics on the success of initial coin offerings  | <i>Malte Bau,</i><br><i>Matthias Raith,</i><br><i>Nicole Siebold</i><br>A typology of social business models and a taxonomy of social entrepreneurship in europe<br><br><i>Anne-Karen Hüske,</i><br><i>Kai Hockerts</i><br>A validated measurement tool for social entrepreneurship competences | <i>Marc André Scheffler</i><br>Making sense of digital technologies in family firms<br><br><i>Jörn Block,</i><br><i>Thomas Clauß,</i><br><i>Matthias Johann</i><br>Dynamic capabilities and the digitalization of German Mittelstand firms: Does family influence matter?  | <i>Julian Philipp,</i><br><i>Monika Bachinger,</i><br><i>Madlen Schwing,</i><br><i>Harald Pechlaner</i><br>Entrepreneurial destination ecosystems: Inwieweit fördert touristische Aktivität regionales Unternehmertum?  | <i>Johannes Thaller,</i><br><i>Birgit Feldbauer-Durstmüller</i><br>Welche Überzeugungen und Werte beeinflussen das unternehmerische Handeln in Familienunternehmen? Eine stakeholderorientierte Analyse in Bestattungsunternehmen<br><br><i>Pia Katharina Fischhuber</i><br>Entrepreneurial ecosystem networks as drivers of new venture performance: The moderating influence of team psychcap | <i>Fynn Wolken,</i><br><i>Christian Lehmann</i><br>The four generic challenges of creative work – A business model perspective<br><br><i>Ronny Baierl</i><br>Eine adressatengerechte Entscheidungshilfe für erfolgversprechende Innovationsvorhaben: Der Business Development Navigator  |
| <i>Martina Buratti,</i><br><i>Matthias Menter</i><br>The resilience of entrepreneurial ecosystems: an analysis of the role and impact of ecosystem network structures | <i>Maximilian Charlet,</i><br><i>Lucas Kleine-Stegemann,</i><br><i>David Bendig</i><br>Impact of blockchain on multi-sided platforms and corresponding research gaps - A descriptive literature review on blockchain based platforms<br><br><i>Antonia Nörthemann,</i><br><i>Eva Lutz</i><br>Blinded by the light? Analyzing celebrity endorsements in special purpose acquisition companies | <i>Klaus Fichter,</i><br><i>Matthias Raith</i><br>Vorstellung der Arbeitskreise Sustainable- und Social Entrepreneurship<br><br><i>Klaus Fichter,</i><br><i>Matthias Raith</i><br>Planung der gemeinsamen Aktivitäten der beiden Arbeitskreise  | <i>Christian Franz,</i><br><i>Denise Fischer-Kreer</i><br>When red and blue go green: How TMT political liberalism influences a firm's environmental strategy<br><br><i>Jacqueline Hüneke,</i><br><i>Andrea Greven</i><br>Who you know or what you know: The role of social capital and human capital in building digitally-enabled dynamic capabilities | <i>Anina Kusch,</i><br><i>Dennis Riegraf,</i><br><i>Anna Lehner,</i><br><i>Claus Lang-Koetz</i><br>Matchingkonzept für gezielte Kooperationen zwischen grünen Start-ups und KMU in BW<br><br><i>Claudia Graciela</i><br><i>Umanzor Zelya,</i><br><i>Rainer Harms</i><br>How to define and operationalize actors and factors in a cross-border entrepreneurial ecosystem context | <i>Sandra Fiedler</i><br>Pressure and pain - Analyzing difficult family business successions through the lens of self-determination theory<br><br><i>Fabio Guidoccio,</i><br><i>Bennet Schierstedt,</i><br><i>Eva Lutz</i><br>The family matters: ESG activities in listed family firms   | <i>René Mauer,</i><br><i>Sophia Marie Braun</i><br>Market of makers – How to promote corporate entrepreneurship with an effectuation intervention<br><br><i>Antonieta Alcorta</i><br><i>de Bronstein,</i><br><i>Jantje Halberstadt,</i><br><i>Mathias Lanezki,</i><br><i>Ernst Schäfer</i><br><i>Maren Wesselow</i><br>The “ENaQ Energy Signal Light”: a responsible innovation for the energy transition<br><br><i>Ronny Baierl, René Thamm</i><br>Digitale und nicht-digitale Schlüsselqualifikationen in der Entrepreneurship Education |

**Freitag / Friday, September 23<sup>rd</sup>****Foyer HSZ Hörsaalzentrum****10.30 – 11.00****Session 37*****Posterpräsentationen mit Kaffeepause / Poster Presentations with Coffee break***

1. **The non-family successor: An evaluation of potential exit routes for family firms**  
*Tim Maximilian Vollmer*  
**More than financial benefits? The impact of family involvement on the dimensions of perceived exit success**  
*Tim Maximilian Vollmer*
2. **System one vs. system two: On angel investors' decision making and heuristics**  
*Liljan Schrameier,*  
**Learning from losses: Biases and success in an angel investing context**  
*Liljan Schrameier, Sebastian Kruse*
3. **Nicht freiwillig: Eine phänomenologische Studie zum Subsistenzunternehmertum**  
*Robert Lloyd*
4. **Receptiveness to opposing views – The key to benefit from heterogeneity in new venture teams**  
*Carolin Krieweth*  
**Receptiveness to opposing views – A double-edged sword. How much listening to disagreement is really helpful for entrepreneurs?**  
*Carolin Krieweth*  
**Does listening to disagreement pay off? – Exploring the role of receptiveness to opposing views on entrepreneurial orientation**  
*Carolin Krieweth, Sebastian Kruse*
5. **Am I a disruptive founder? The influence of founder social identities on the disruptiveness of innovations**  
**– The role of entrepreneurial persistence**  
*Mareike Grimm*  
**The job to be done: The relevance of customer knowledge creation capability for the disruptiveness of innovations**  
*Mareike Grimm*  
**Acting with aggression: The influence of disruptive innovations on the aggressiveness of actions and resulting unethical behavior**  
*Mareike Grimm*
6. **Digitalisierung im Handwerk – Eine Analyse von Chancen und Risiken für die Wettbewerbsfähigkeit**  
*Benedict Gerdes, Matthias Schulz, Christian Schwens*
7. **Sustainability meets Failure – How Crowd Lenders React to Investment Failures in Sustainable Ventures**  
*Jeannette Dinh, Eva Jakob, Marius Wehner*
8. **When money matters - How the financial setup influences the emergence of organizational ambidexterity in new ventures**  
*Sandra Baumbach*  
**To focus or not to focus? The impact of founding team size and diversity on specialization vs. ambidexterity in new ventures**  
*Sandra Baumbach*  
**Who pays the price? The influence of organizational ambidexterity on team conflict and entrepreneurial stress**  
*Sandra Baumbach, Sebastian Kruse*

Freitag / Friday, September 23<sup>rd</sup>

11.00 – 12.30: Parallel Sessions 38-44

| Hörsaal/Lecture hall<br>401   | Hörsaal/Lecture hall<br>403   | Hörsaal/Lecture hall<br>405  | Raum/Room<br>304   | Raum/Room<br>101  | Raum/Room<br>103   | Raum/Room<br>105  |
|---|---|--|--|---|--|---|
| <b>Session 38</b><br><b>SME Management</b><br><br>Chair: Sarah Müller-Sägebrecht  | <b>Session 39</b><br><b>Social Entrepreneurship</b><br><br>Chair: Yasmine Yahyaoui  | <b>Session 40</b><br><b>Digitalization</b><br><br>Chair:<br>Dominik Lappenküper  | <b>Session 41</b><br><b>Entrepreneurial Personality</b><br><br>Chair: Matthias Baum  | <b>Session 42</b><br><b>Academic Entrepreneurship</b><br><br>Chair: Steffen Grebe   | <b>Session 43</b><br><b>Entrepreneurship Education</b><br><br>Chair: René Mauer  | <b>Session 44</b><br><b>Decision Making</b><br><br>Chair: Orestis Terzidis  |
| Rosemarie Kay,<br>Markus Rieger-Fels,<br>Rebecca Weicht<br><br>Mittelstand und KMU in der Corona-Pandemie   | Ilias Ikarri<br><br>Yes we can: How prosocial entrepreneurs' self-efficacy is linked to promoting their vision of social change | Lucas Mantke,<br>Lucas Kleine-Stegemann,<br>David Bendig<br><br>All too similar: The implications of CEO-CMO similarity for digital product and service innovation | Marvin Kaeß<br><br>Bumpy road ahead: The role of entrepreneur's grit for the strategic flexibility of their ventures   | Carina Volk,<br>Dominik Bartsch<br><br>"All life is problem solving"? Die Motivation gründungsinteressierter Studierender im Kontext individueller profit- und gesellschaftlicher impact-Orientierung | Nils Högsdal, Claudia Lutz,<br>June Nardiello<br><br>Green, social and beyond: dimensions of impact-oriented entrepreneurship education. A qualitative content analysis of grant applications in the context of impact-oriented entrepreneurship qualification | Konrad Wilhelm Schmidt<br><br>Doubling down on bad money – The role of investor overconfidence and risk-affinity in escalation of commitment in VC investments                                |
| Allen Mohammadi<br><br>Standard Criteria for Evaluation of early-stage Start-up - A study Based on Expert Interviews  | Ilias Ikarri<br><br>Here to help? An empirical study on the prosocial myth of social entrepreneurs                              | Melissa Bejjani,<br>Lutz Göcke,<br>Matthias Menter<br><br>Digital entrepreneurial ecosystems: A systematic literature review                                       | Marvin Kaeß<br><br>Dedicated founder or obsessed workaholic? The role of grit in entrepreneurial workaholism and how to cope with it   | Pia Katharina Fischhuber<br><br>The influence of team psychological capital on the performance of new venture teams: The moderating role of competitive intensity                                     | Philip Doerr<br><br>Academic entrepreneurship: Business model design before firm foundation  | Nico Lehnertz<br><br>Acquisitions of venture-capital-backed companies: A trend toward a convergence of financial and strategic acquirers?   |
| Sarah Müller-Sägebrecht,<br>Sophie Kutsch<br><br>Hidden profile paradigm and group confirmation bias in temporally collocated teams   | Malte Bau<br><br>Steward-ownership - An empirical overview about financial performance and employee friendliness in Germany     | Christian Franz,<br>Malte Brettel<br><br>Liberal goes digital: How TMT political liberalism influences a firm's digital orientation                                | Omar Garcia Urdiales,<br>Simon Hensellek,<br>Michael Flad<br><br>How can they help? The role of bricolage and start-up coach characteristics for opportunity identification and exploitation, start-up success | Dominik Lappenküper,<br>Rainer Harms,<br>Thorsten Kliewe<br><br>Business adoption of artificial intelligence – A bibliometric analysis  | Ralph Sonntag,<br>Marlen Walther,<br>Fabiola Garcia Tobar<br><br>Entrepreneurship Education und unternehmerisches Handeln – ein methodischer Ansatz zur curricularen Integration   | Marcos González M,<br>Orestis Terzidis,<br>Steve Ahn,<br>Benedict Heblisch<br><br>Design of an experimental study using a start-up simulator game among aspiring and practicing entrepreneurs |
| Yasmine Yahyaoui,<br>Eva A. Jakob,<br>Rodrigo Isidor<br><br>Not all the same – The differential role of team value composition for the business model quality of social versus commercial entrepreneurial teams |   | Andreas Schunk,<br>Sonja Franzke,<br>Matthias Baum<br><br>When passion ain't enough – Passion regulation among failing entrepreneurial teams                       | Steffen Grebe,<br>Svenja Jarchow<br><br>Terms and conditions of academic entrepreneurship - A dialectical perspective on biotechnology spin-off creation & development   | Cynthia Zabel,<br>Nicolas Van de Sandt,<br>Alexander Meister,<br>René Mauer<br><br>Understanding emotions in action-based entrepreneurship education  |  |   |

12.30 – 13.45: Mittagessen / Lunch Break (Alte Mensa, Mommsenstraße 13, 01069 Dresden)

Freitag / Friday, September 23rd

13.45 – 15.15: Parallel Sessions 45-51

| Hörsaal/Lecture hall<br>401  | Hörsaal/Lecture hall<br>403   | Hörsaal/Lecture hall<br>405  | Raum/Room<br>304   | Raum/Room<br>101   | Raum/Room<br>103   | Raum/Room<br>105  |
|--|---|--|--|--|--|---|
| Session 45<br>Corporate<br>Entrepreneurship<br><br>Chair: Jens Schüler   | Session 46<br>Venture Capital<br><br>Chair: Michelle Theisen  | Session 47<br>Innovation Process<br><br>Chair: Sebastian Nielsen   | Session 48<br>Sustainable<br>Entrepreneurship<br><br>Chair:<br>Jantje Halberstadt  | Session 49<br>Entrepreneurship<br>Teams<br><br>Chair:<br>Yasmina Trautmann   | Session 50<br>Wandel im<br>Entrepreneurship<br><br>Chair: Martina Pieperhoff   | Session 51<br>Praxis Track<br>Education<br><br>Chair: Holger Reinemann  |
| <i>Slawa Tomin,<br/>Bernhard Wach,<br/>Holger Steinmetz</i><br><br>Lean startup-based<br>training for non-manage-<br>rial employees and mid-<br>dle managers   | <i>Fabian Hogreve, Eva Lutz</i><br><br>How well do you know your part-<br>ner? - VC fund characteristics in-<br>fluence on startups' follow-on<br>rounds  | <i>Sarah Manthey,<br/>Christin Eckerle,<br/>Ann-Sophie Finner,<br/>Orestis Terzidis</i><br><br>Design and testing of a sys-<br>tematic technology applica-<br>tion selection process – Losing<br>the awe   | <i>Florent Erbar,<br/>Lucas Kleine-Stegemann</i><br><br>Drivers of carbon perfor-<br>mance: The role of car-<br>bon disclosure, carbon<br>management and organiza-<br>tional culture | <i>Lieke Steeghs,<br/>Nicola Breugst</i><br><br>The role of founding<br>team members' procras-<br>tination for their ven-<br>tures   | <i>Jörn Block, Miriam Gnad,<br/>Alexander Kritikos,<br/>Caroline Stiel</i><br><br>Crisis-related changes in<br>well-being: Effects on in-<br>vestments in self-employ-<br>ment   | <i>Felix Fronapfel,<br/>Sarah M. Siepelmeyer</i><br><br>Supporting academic en-<br>trepreneurship at a pri-<br>vate business school: The<br>need for understanding<br>student expectations  |
| <i>Frederic-Alexander<br/>Starmann</i><br><br>Feeling out of place – So-<br>cial identity and inter-<br>group conflict in internal<br>corporate venturing  | <i>Ivan Reh Tretiakov,<br/>Corinna Schmidt,<br/>Tessa Christina Flatten</i><br><br>Can the strategic orientation of<br>corporate venture capital inves-<br>tors foster innovation perfor-<br>mance of new ventures? | <i>Anne Tryba,<br/>Khushpreet Singh<br/>Kachhwaha</i><br><br>Identity spanning communities<br>for integrating consumer in-<br>sights into technology anal-<br>yses at the fuzzy front end of<br>innovation | <i>Sebastian Hinderer,<br/>Andreas Kuckertz</i><br><br>Growth skepticism<br>among sustainable en-<br>trepreneurs   | <i>Christopher Höfer,<br/>Andrea Greven,<br/>Malte Brettel</i><br><br>The mediating role of intra-firm coopetition in<br>the relationship be-<br>tween team goal ori-<br>entations and team effec-<br>tiveness | <i>Sabrina Backs,<br/>Hauke Buermann</i><br><br>Entrepreneurship im zeitli-<br>chen Verlauf der industriel-<br>len Revolutionen – Nachhal-<br>tigkeit als Zukunftstrend?   | <i>Frank Schumann,<br/>Dirk Liebers, Sarah Uhlig</i><br><br>Das studentische Prakti-<br>kum als regionaler Innova-<br>tionstreiber für Start-ups und<br>KMU - Vorstellung ei-<br>nes Praxiskonzeptes aus<br>einer Hochschule für ange-<br>wandte Wissenschaften |
| <i>Jens Schüler,<br/>William J. Wales,<br/>Matthias Baum</i><br><br>Who said what? The criti-<br>cality of context when<br>assessing entrepreneurial<br>orientation within orga-<br>nizational communica-<br>tions | <i>Clea Roth</i><br><br>Myopic managers or innovation<br>injectors? The role of venture<br>capitalists' as shareholder activists  | <i>Vitaliy Roud,<br/>Valeriya Vlasova,<br/>Dirk Meissner</i><br><br>Variety of innovation barriers<br>across firms with different lev-<br>els of innovation capabilities                                   | <i>Maximilian Möhwald,<br/>Colin Schulz</i><br><br>Staffing for green – How<br>top management teams<br>should be arranged to<br>foster green external<br>corporate venturing?        | <i>Yasmina Trautmann,<br/>Holger Patzelt,<br/>Dean Shepherd</i><br><br>Let's grow together: Ex-<br>ploring the nexus of<br>founder familiarity and<br>venture scaling  | <i>Dominika Wach,<br/>Martina Pieperhoff,<br/>Helena Rabe,<br/>Bastian Frenzel,<br/>Silja Bobring, Ute Stephan</i><br><br>Stress, Stressbewältigung<br>und Erholung während der<br>COVID-19-Pandemie – eine<br>empirische Studie zu Solo-<br>Selbstständigen in Deutsch-<br>land | <i>Holger Reinemann,<br/>Muad Khemir</i><br><br>Projekt SuccessOR: Qualifi-<br>zieren – Vernetzen –<br>Nachfolge sichern  |
| <i>Michelle Theisen,<br/>Andrew Isaak, Eva Lutz</i><br><br>Family corporate venture capital:<br>Socio-emotional wealth, syndicate<br>partner selection and exit types  | <i>Alexandra K. Zaby,<br/>Bernhard Boockmann,<br/>Tobias Brändle,<br/>Sebastian Nielsen</i><br><br>The usefulness of researcher<br>turnover for differing types of<br>innovation*                                   |  |  |  |  |   |

15:15: Verabschiedung / Good-bye (Audimax)

15:30: Konferenzende / End of Conference

## **Allgemeine Informationen / General Information**

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### **Foto- und Filmaufnahmen auf der Konferenz / Photo and video recordings at the conference**

Mit der Anmeldung wird dem Veranstalter die Erlaubnis erteilt, während der Tagung Foto- und Filmaufnahmen zu machen und diese Aufnahmen im Zusammenhang mit der Veranstaltung für die Öffentlichkeitsarbeit und die Dokumentation, analog und digital, zu verwenden. Falls Sie nicht fotografiert werden möchten wenden Sie sich bitte direkt vor Ort an unseren Fotografen.

By registering, the organizer will be given permission to take photos and film recordings during the conference and to use these recordings in connection with the event for analogue and digital public relations and documentation. If you do not want to be photographed, please contact our photographer directly at the conference.

### **Regeln zur Präsentation / Presentation Guidelines**

Computer und Beamer sind in jedem Sessionraum vorhanden. Bitte bringen Sie Ihre Präsentation auf einem USB Stick mit, der dann auf dem jeweiligen Computer vor der Session aufgespielt wird (Powerpoint oder pdf). Die für die Präsentation zur Verfügung stehende Zeit (inklusive Diskussion) ist abhängig von der Zahl der zugelassenen Vorträge in der Session.

- 3 Paper in einer 90 Minutensession = 30 Minuten pro Vortrag
- 4 Paper in einer 90 Minutensession = 22 Minuten pro Vortrag
- 5 Paper in einer 90 Minutensession = 18 Minuten pro Vortrag
- 2 Paper in einer 60 Minutensession = 30 Minuten pro Vortrag
- 3 Paper in einer 60 Minutensession = 20 Minuten pro Vortrag
- 4 Paper in einer 60 Minutensession = 15 Minuten pro Vortrag

A computer and beamer will be available in each conference room. Please bring a USB stick and upload your presentation (in PowerPoint or PDF) before the session starts. The available time per presentation (including discussion) depends on the number of allocated presentations per session.

- 3 paper in a session of 90 minutes = 30 minutes per presentation
- 4 paper in a session of 90 minutes = 22 minutes per presentation
- 5 paper in a session of 90 minutes = 18 minutes per presentation
- 2 paper in a session of 60 minutes = 30 minutes per presentation
- 3 paper in a session of 60 minutes = 20 minutes per presentation
- 4 paper in a session of 60 minutes = 15 minutes per presentation

### **Sprache / Language**

Die Konferenzsprachen sind Deutsch und Englisch. Es wird keine Simultanübersetzung angeboten. Bitte beachten Sie, dass Vorträge, die in englischer Sprache eingereicht wurden, auch in englischer Sprache präsentiert werden sollen, um so für unsere nicht deutschsprachigen Teilnehmer durchgängig den Besuch dieser Präsentationen zu ermöglichen.

The conference languages are German and English, there will be no simultaneous translation. To make sure that non-German speaking participants can be actively involved in the conference and the discussions, please note that all presentations with an English title should also be presented in English.

### **Unterkünfte / Accommodation**

Eine Auswahl an Hotels und Unterkünften in Dresden finden Sie im Internet unter / An overview of hotels in Dresden can be found on the Webside:

<https://www.fgf-ev.de/wp-content/uploads/2022/08/Unterkunfts möglichkeiten Dresden-2020.pdf>

<https://www.fgf-ev.de/wp-content/uploads/2022/08/Hotelliste-Dresden.pdf>

<https://bocking.com/i3/index.php/en/>

### **Anfahrt / Travel Directions**

Eingabe in das Navigationssystem / address for GPS:

Technische Universität Dresden / Technical University of Dresden

Internet: <https://navigator.tu-dresden.de/etplan/hsz/00>

### **Internet: Zugangsdaten Public-Spot während der Konferenz / Access Public Spot during the conference**

Ausgabe der Internetzugänge erfolgt bei der Registrierung / Internet access is issued during registration

## **Programmverantwortung / Responsibles for the Conference Program**

### **Responsible for the conference program**

#### **Prof. Dr. Jörn Block**

*Chair in Management*

*University of Trier*

#### **Prof. Dr. Andreas Kuckertz**

*President FGF*

*Chair in Entrepreneurship*

*University of Hohenheim*

#### **Prof. Dr. Michael Schefczyk**

*Chair for Entrepreneurship and Innovation*

*TU Dresden*

#### **Dr. Martina Pieperhoff**

*Chair for Entrepreneurship and Innovation*

*TU Dresden*

### **Organizer**

#### **Ulrich Knaup**

*Förderkreis Gründungs-Forschung e.V. (FGF)*

*Gartenstraße 86*

*DE-47798 Krefeld*

*Phone: +49 2151 777-508*

*Mail: [knaup@fgf-ev.de](mailto:knaup@fgf-ev.de)*

*Internet: <http://www.fgf-ev.de>*

### **Local organization**

#### **Prof. Dr. Michael Schefczyk**

*Chair for Entrepreneurship and Innovation*

*TU Dresden*

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*Internet: [https://tu-dresden.de/bu/wirtschaft/bwl/lei?set\\_language=en](https://tu-dresden.de/bu/wirtschaft/bwl/lei?set_language=en)*

#### **Dr. Martina Pieperhoff**

*Chair for Entrepreneurship and Innovation*

*TU Dresden*

*Email: [martina.pieperhoff@tu-dresden.de](mailto:martina.pieperhoff@tu-dresden.de)*

## **G-Forum Anmeldeformular / G-Forum Registration form**

**Online Anmeldung / Registration:** <https://www.conftool.com/g-forum2022/index.php?page=login>

Nutzen Sie bitte den Link "**Als neuer Nutzer registrieren**" für die Erstellung eines Nutzerkontos. Im zweiten Schritt können Sie sich dann für die verschiedenen Veranstaltungen der Konferenz anmelden.

Please use the link "**Register as a new user**" to create a user account. With the second step you can register as a participant for the different events of the G-Forum.

## **Rahmenprogramm / Social Events (Dresden, Germany)**

Der Gesellschaftsabend und die Preisverleihungen zu den Awards des 25. G-Forums in Dresden finden am 22.09.2022 im Stromwerk – Kraftwerk Mitte in Dresden <https://www.dresden-stromwerk.de/> statt.

The dinner reception and the awards ceremony for the 25<sup>th</sup> G-Forum in Dresden (Germany) will be held on September 22<sup>nd</sup> 2022 at the Stromwerk Kraftwerk Mitte <https://www.dresden-stromwerk.de/>

## **Anfahrt/ Directions (Dresden, Germany)**

**Mittwoch, den 21. September 2022 / Wednesday, September 21<sup>st</sup> 2022 (14:00- 18:00 Uhr)**

Doktorandenkolloquium und FGF Mitgliederversammlung  
Doctoral colloquium and FGF members' meeting

### Adresse / Address

Technische Universität Dresden/ Technical University of Dresden  
HSZ Hörsaalzentrum  
Bergstraße 64  
01069 Dresden

Lageplan TU Dresden / Map of the Technical University of Dresden

<https://navigator.tu-dresden.de/>

**Mittwoch, den 21. September 2022 / Wednesday, September 21<sup>st</sup> 2022 (ab/from 19:30)**

"Get Together" (museumsKÜCHE im Deutschen Hygiene-Museum Dresden)

### Adresse / Address

museumsKÜCHE im Deutschen Hygiene-Museum,  
Lingnerplatz 1,  
01069 Dresden

**Donnerstag 22. und Freitag 23. September 2022 / Thursday 22<sup>nd</sup> and Friday 23<sup>rd</sup> September 2022**

Veranstaltungsort G-Forum Konferenz 2022  
Venue G-Forum conference 2022

### **Konferenz / Conference**

Technische Universität Dresden/ Technical University of Dresden  
HSZ Hörsaalzentrum  
Bergstraße 64  
01069 Dresden

### **Mittagessen / Lunch Break**

Alte Mensa  
Mommsenstraße 13  
01069 Dresden)

## FGF

Der Förderkreis Gründungs-Forschung e.V. (FGF) ist die führende und mitgliedsstärkste wissenschaftliche Vereinigung für Entrepreneurship, Innovation und Mittelstand im deutschsprachigen Raum. Der FGF ist als eingetragener Verein (e. V.) organisiert und gemeinnützig.

Ziel des FGF ist die Förderung von Forschung, Lehre und Transfer zu den Themen Entrepreneurship, Innovation und Mittelstand. Der FGF versteht sich als Netzwerk und nimmt eine koordinierende Rolle in Forschung und Lehre ein.

Der FGF

- unterstützt die Etablierung von Professuren im Bereich Entrepreneurship, Innovation und Mittelstand
- betreibt Arbeitskreise zu Themen aus dem Bereich Entrepreneurship, Innovation und Mittelstand
- publiziert wissenschaftliche Studien und Papiere
- veranstaltet Konferenzen, Workshop und Tagungen zu den Themen des FGF
- betreibt eine Expertendatenbank zu den Themen des FGF
- vermittelt Redner zu den Themen des FGF

Mehr über den FGF erfahren Sie unter: <http://www.fgf-ev.de/>

The FGF is the leading and largest academic association in the fields of entrepreneurship, innovation, family and small business research in the German-speaking area. The FGF is registered as a non-profit organization.

The aim of the FGF is to promote research, teaching and knowledge transfer in relation to Entrepreneurship, Innovation and German Mittelstand. The Association regards itself as a network with a coordinating role in research and teaching.

The FGF

- supports the establishment of chairs in the areas of Entrepreneurship, Innovation and German Mittelstand
- runs Working Groups in the areas of Entrepreneurship, Innovation and German Mittelstand
- publishes scientific studies and papers
- organizes conferences, workshops and congresses on topics relevant to the FGF
- operates an expert database on topics relevant to the FGF
- arranges speaker on topics relevant to the FGF

More about the FGF can be found at: <https://www.fgf-ev.de/en/>

### Kontakt / Contact

Förderkreis Gründungs-Forschung e.V. (FGF)

c/o Ulrich Knaup

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Email: [knaup@fgf-ev.de](mailto:knaup@fgf-ev.de)

Internet: [www.fgf-ev.de](http://www.fgf-ev.de)

FGF auf Twitter: [https://twitter.com/FGF\\_eV](https://twitter.com/FGF_eV)

## **FGF Beitrittsformular / FGF Membership Application Form**

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**via Email [knaup@fgf-ev.de](mailto:knaup@fgf-ev.de) or Mail to**

**FGF e.V.**

Förderkreis Gründungs-Forschung e.V.  
 Entrepreneurship – Innovation - Mittelstand  
 c/o Ulrich Knaup  
 Gartenstraße 86  
 D-47798 Krefeld  
 Germany

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Title/first name/surname

**Membership Application Form**

With respect to the acknowledged articles of association (Version: 16. May 2018), I/we herewith apply as a member of the Förderkreis Gründungs-Forschung e.V..

- as FGF- stakeholder  
 (minimum annual contribution 2.500,- €).
- as a supporting organisation, institution, company etc.  
 (minimum annual contribution 500 €)
- as a natural person, active Member  
 (minimum annual contribution 120 €)
- as a Junior member or funded entrepreneur from universities (exempt from the membership fee for the duration of their studies / doctorate or funding)

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Profession

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Institution/Company

---

Institution/Company

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Street

---

Zip-code/City

---

Telephone

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Telefax

---

Email Address

---

Location, date

---

Signature

**FGF-Newsletter**

- Yes, please send me the FGF-Newsletter for free to my Email-Adress

**Request**

- Please send me without obligation
- further information about the Förderkreis Gründungs-Forschung e.V.

Please find our articles of association and further information on our homepage

[www.fgf-ev.de](http://www.fgf-ev.de)

Phone: + 49 (0)2151 / 777-508

## Ankündigung G-Forum 2023 / Early Announcement G-Forum 2023

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## Early Announcement

### **26. Interdisziplinäre Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand an der TU-Darmstadt**

Es freut uns sehr, dass wir die 26. Interdisziplinäre Jahreskonferenz zu Entrepreneurship, Innovation und Mittelstand (G-Forum) zusammen mit der Technischen Universität Darmstadt vertreten durch die Tagungspräsidentin, Prof. Dr. Carolin Bock, ankündigen können.

Unser „Call for Papers“ und die Konferenzhomepage mit weiteren wichtigen Informationen zur Konferenz werden wir Ihnen frühzeitig im neuen Jahr zur Verfügung stellen. Bitte beachten Sie hierzu auch unsere Hinweise auf der FGF-Homepage <http://www.fgf-ev.de> und im FGF-Newsletter.

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### **26<sup>th</sup> Annual Interdisciplinary Conference on Entrepreneurship, Innovation and SMEs at the Technical University of Darmstadt (Germany)**

We are delighted to announce the 26<sup>th</sup> Interdisciplinary Annual Conference on Entrepreneurship, Innovation and SMEs (G-Forum) which is organized together with the TU Darmstadt represented by Prof. Dr. Carolin Bock represents the presidency of the conference.

Our "Call for Papers" and the conference home page with further important information on the conference will be available early next year. Please also refer to our information on the FGF homepage <http://www.fgf-ev.de/en/> and in the FGF Newsletter.

#### **Kontakt / Contact**

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FGF auf Twitter: [https://twitter.com/FGF\\_eV](https://twitter.com/FGF_eV)

